

CHIEF OPERATING OFFICER (COO)

Role Overview: The Chief Operating Officer (COO) at 19society.com is a C-suite level executive responsible for overseeing the daily operations of the company. This role is crucial for ensuring smooth and efficient operations, managing processes, and maintaining high standards of service. The COO works closely with other executives to align operational activities with the company's strategic goals.

Responsibilities:

Operational Management:

- Oversee the application upload and approval process for new members.
- Ensure the accurate collection and management of money from all broadcasters.
- Manage the setup of domain emails, ensuring timely and accurate distribution of login credentials.
- Streamline and optimize operational processes to enhance efficiency and productivity.
- Monitor day-to-day operations to ensure compliance with company policies and regulations.

Process Improvement:

- Identify opportunities for process improvements and implement changes to enhance operational efficiency.
- Collaborate with other departments to align operational processes with business objectives and industry standards.
- Develop and implement operational procedures to ensure consistency and quality across all activities.

Team Leadership:

- Lead and mentor the operations team, providing guidance and support to ensure high performance and professional growth.
- Foster a positive and collaborative team environment that promotes innovation and continuous improvement.
- Conduct regular performance reviews and provide feedback to team members.

Compliance and Risk Management:

- Ensure compliance with all relevant regulations and standards within the virtual webcam and adult entertainment industry.
- Implement and oversee security protocols to protect company assets and data.
- Identify and mitigate operational risks to ensure business continuity.

Strategic Planning:

- Work closely with the CEO and other C-suite executives to develop and execute the company's strategic plans.
- Align operational activities with the company's long-term goals and objectives.
- Monitor industry trends and emerging technologies to ensure the company remains competitive and innovative.

Qualifications:**Experience:**

- Proven experience in an operational leadership role, preferably within the virtual webcam or adult entertainment industry.
- Strong understanding of operational management, process optimization, and compliance standards.

Skills:

- Excellent leadership, communication, and organizational skills.
- Ability to manage multiple tasks and priorities effectively.
- Strong problem-solving and decision-making abilities.

Knowledge:

- Familiarity with industry trends, challenges, and opportunities.
- Understanding of relevant regulations and standards.

Compensation Plan:

As a C-suite level partner, the COO will be compensated based on a percentage of the account production they oversee. This aligns their interests with the performance and growth of the company.

Performance-Based Equity:

- Equity compensation tied to the success and growth of their accounts.

Percentage of Account Production:

- The COO will receive a specific percentage of the revenue generated from the operational activities they manage. This percentage will be reviewed and adjusted annually based on performance metrics and company growth.

Annual Performance Review:

- Performance and compensation will be reviewed annually, with opportunities for additional equity grants based on achieving key performance indicators (KPIs).